



# Innovative Technologies for Oncology and Dermatology

23 September 2021

Life Sciences Forum



**HARDMAN & CO.**

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# Novel Cancer Medicines through Targeted Technology



# Company Heritage

**Incanthera was established as a UK oncology focused, targeted drug development company originating from the Institute of Cancer Therapeutics, University of Bradford (UoB)**

**Acquiring, preparing and commercialising**  
new oncology technologies including  
a Pipeline Agreement with UoB

- ✓ Multiple asset portfolio
- ✓ First commercial deal for Company's asset (EP0015) signed June 2017
- ✓ Near to market asset – Sol

Acquire, Prepare, Commercialise



# Our Approach

Identify cutting edge technologies in oncology and dermatology



Acquire intellectual property rights to product opportunities



Prepare technologies to valuation realisation



Commercialise through a partner, securing deal that aims to prioritise further development, marketing and early revenues to Incanthera

Repeat...

# The Incanthera Team



**Tim McCarthy**  
Corporate & City  
Chairman (Board)

35-year international career, CEO and CFO of public and private biotech & healthcare companies. Non-Executive Chairman of ImmuPharma plc and of 4basebio UK Societas



**Simon Ward**  
Technology &  
Development  
CEO (Board)

Founder of Incanthera, former founder, CEO and CSO of private and public specialist biotech & healthcare companies



**Alan Warrander**  
Industry & Licensing  
NED (Board)

Experienced pharma and biotech executive with extensive background in global pharma drug discovery development including AstraZeneca and Wood Mackenzie



**Pawel Zolniercyk**  
IP & Tech- Transfer  
COO

IP, Tech Transfer and Project Management specialist, with over 10 years experience in IP commercialisation



**Laura Brogden**  
Financial Control  
& Governance  
CFO

Associate of the Chartered Institute of Management Accounts with 20 years' industry experience. Partner of FACT3 LLP



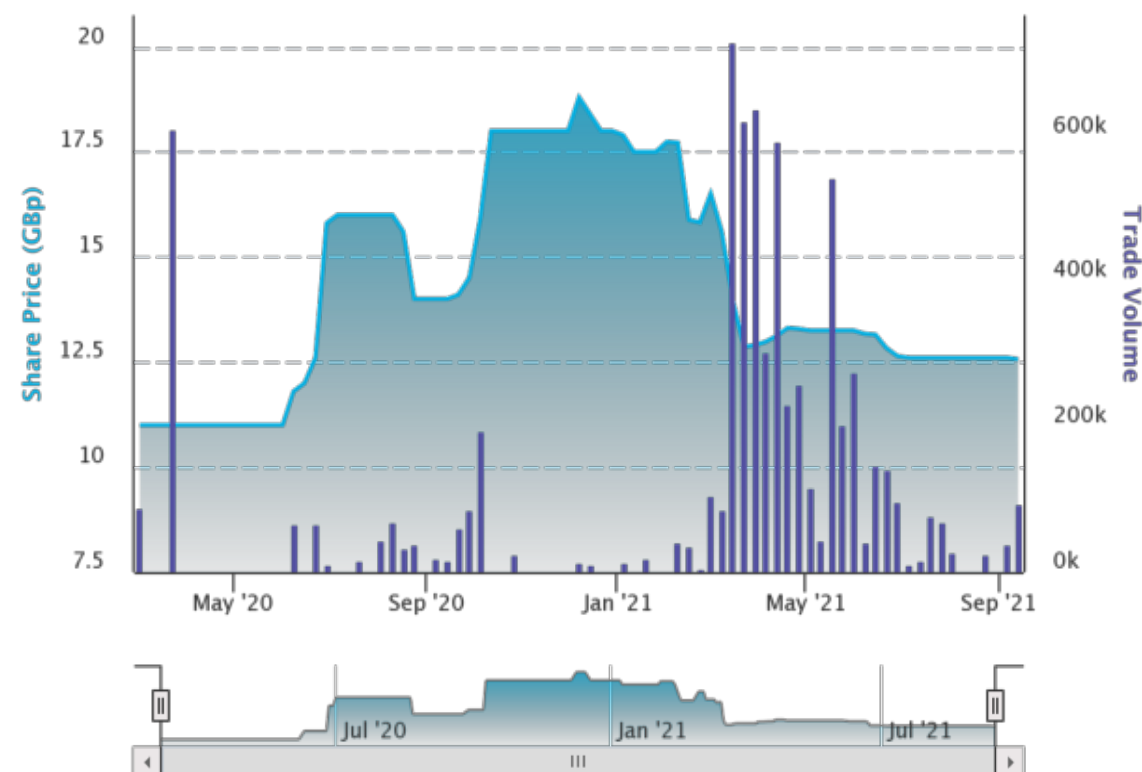
**Suzanne Brocks**  
Shareholders,  
City & Company  
Head of Communications,  
Company Secretary

Accomplished financial communications specialist with over 30 years' City and PR experience, through Hill Samuel and Buchanan Communications

# Growth since admission to AQSE

Month	News
February 2020	Admission to AQSE at debut price of 9.5p
July 2020	New Patent Filing for Sol Skin Cancer Technology
September 2020	Successful Results of Permeation Study
September 2020	Successful Results of Sensitisation Study
December 2020	Announcement of Interim Results
December 2020	Elevation to Apex segment of Aquis Growth Market
February 2021	Commercial Update
March 2021	Placing to raise £1.14m
May 2021	Full Year Results for year ended 31 March 2021

## AQSE: INC



Source: BrighterIR

# Oncology Product Pipeline

Programme			Preparation for Licensing	Licensing
Platform	Product	Indication		
Sol	Topical Cream	Skin cancers: solar keratosis (SK), melanoma (SK - \$3.4bn)*	Bioequivalence	Market Launch
EP0015	VDA & Theranostic	Lung, breast, ovarian cancers (\$5.9bn, \$15.3bn, \$1.6bn)*	Pre-clinical	Licensed to Ellipses Pharma Ltd (2017)
	Taxane	Ovarian, prostate cancers (\$1.6bn, \$8.6bn)*	Lead	
Equin	DT Diaphorase activation	Liver, brain, pancreatic cancers (\$0.5bn, \$0.35bn, \$2bn)*	Pre-clinical	
Duo-C	CYP activation	Bladder, colorectal cancers (\$0.36bn, \$8bn)*	Lead	

\*Market size estimates sourced from external commercial sector reports



# Focus: Sol and the Skin Cancer Challenge

**Skin cancer (including solar keratosis) is the most common form of cancer in white populations, and deaths arising from invasive melanoma are on the increase.**

Melanoma has increased by **45% in ten years**

Melanoma is the **fifth most common cancer** in young adults

Rates in the UK increasing by **70% in 25 to 49-year-olds** since 1990's

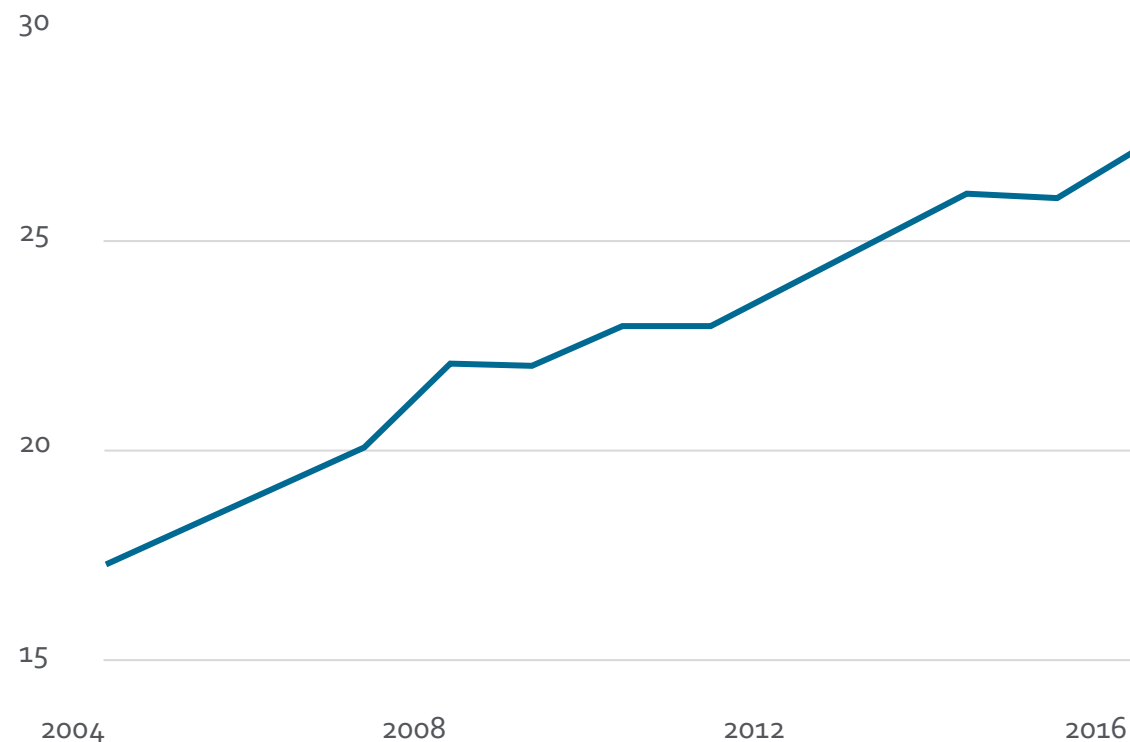
Source: Cancer Research UK

**The global market for skin 'sun care' products is projected to reach US\$13.7 billion by 2024 (excluding pharmaceutical products, currently \$3.4bn)\***

\*Market size estimates sourced from external commercial sector reports

Acquire, Prepare, Commercialise

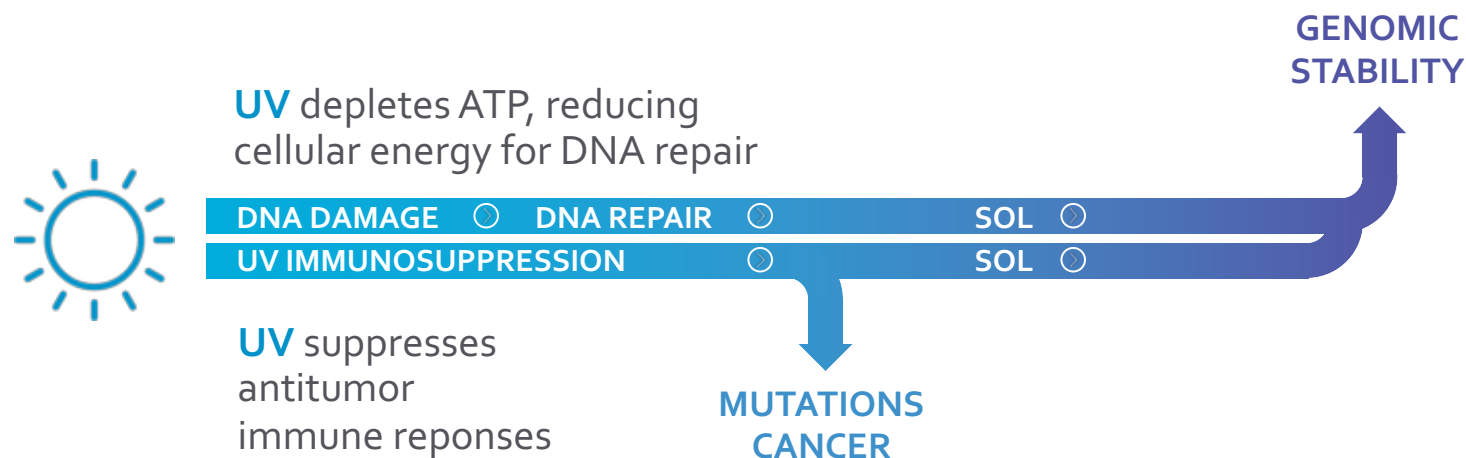
**UK SKIN CANCER RATES 2004-2016**  
(NUMBERS PER 100,000)



# Our Natural Defence

Cells have natural defence and DNA repair capabilities, but this is compromised in skin cells by UV light

A natural agent believed to enhance the skin's defences and DNA repair capabilities, to counter UV effects, has been identified



## Studies including a Phase 3 clinical trial have demonstrated that Oral Dosing of this agent:

- ✓ Significantly reduces progression of actinic (solar) keratoses and other pre-cancerous lesions to the more deadly melanoma forms
- ✓ Reduces recurrence of skin cancer in previously treated subjects prone to skin cancer development

Dermatological experts in skin cancer believe that Sol's active ingredient can reduce the incidence of actinic keratosis

# Sol – Opportunities and Advantages

## Opportunity – Sol

A dermatological preparation of the natural agent to offer significant advantages over oral dosing

## Advantages of Sol over oral dosing

- Avoidance of known possible side effects of ingestion
- Circumvention of first-pass metabolism
- Ease of application
- Direct targeting of sun exposed tissues and lesions
- Opportunity to introduce additional UV protection
- Addition of “do-good” cosmetic skin care ingredient (e.g., anti-ageing)



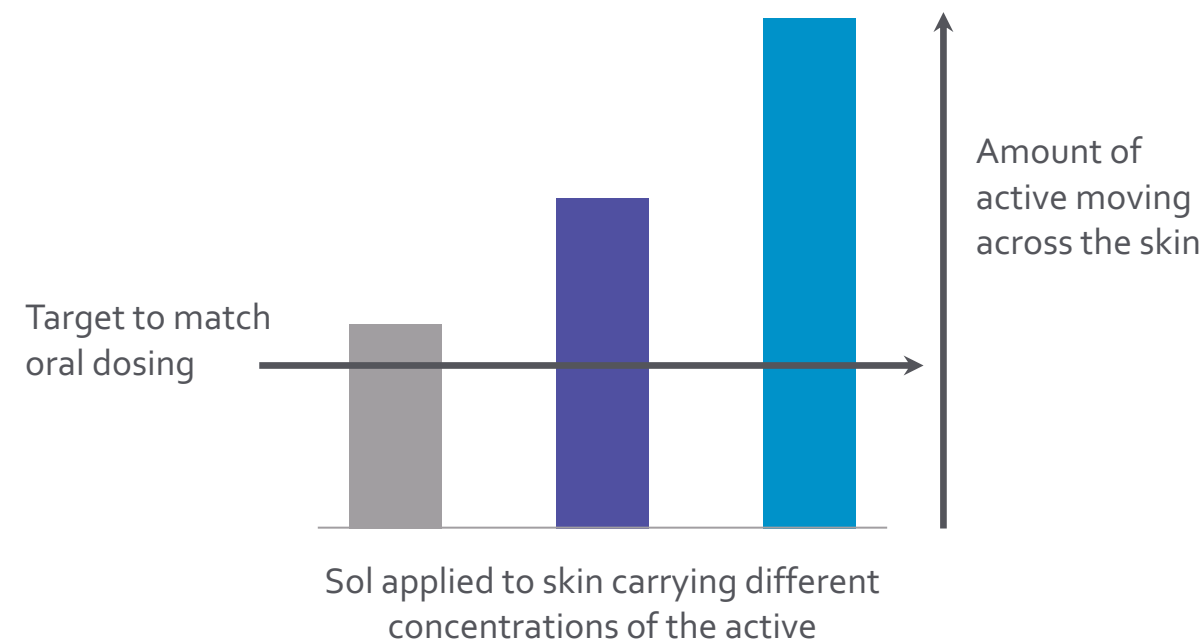
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# Sol Delivers

## Two independent Proof of Principle Studies have demonstrated (Summer 2020):

- ✓ Sol exceeds the bioequivalence test using human skin penetration models (UCL School of Pharmacy)
- ✓ The formulation is non-irritant, comparable to baby sun protection products (XCellR8)



**Sol delivers a safe, topical product for the prevention of solar keratosis and skin cancer**



## Sol – Licensing



Sol has been introduced to a selection of potential licensees

These companies fall into two groups, being concerned either with cosmetics alone or pharmaceuticals (with or without cosmetics)

Discussions with 2 global cosmetic companies have been prioritised. The Company is pleased with the ongoing progress of all these discussions

**...Exploring application of expertise and technology in conjunction with key experts in dermatology for future opportunities**

# Investment Opportunity



Acquire, Prepare, Commercialise

Progressing commercialisation discussions: Sol

Differential Business Model

Multiple product portfolio

Established oncology pipeline

Investor support through AQSE listing

EIS/VCT qualified